

WONDERLAND Products, Inc.

P.O. BOX 6074 • 5772 LENOX AVE. • JACKSONVILLE, FLORIDA 32205 • 904/786-0144

SUBJECT: Letter of Recommendation - Bangs & Company

1. After the last NOMMA Convention we, Wonderland Products, Inc., decided to contract Bangs & Company for business coaching/counseling services. Larry Bangs visited our shop in April and started right to work.
2. In the past 8 months we have accomplished quite a great deal with Larry's help mostly via the phone and fax. The following is a short but not all inclusive list of the accomplishments we have made with Larry's help.
 - a. The company ownership has been transferred from our Founder/Father (after 41 years of strong and stable leadership) to his 2 sons in a manner that will insure economic stability for the Ponsler family. In fact a third generation of Ponslers is now a part of Wonderland Products.
 - b. We have changed what was basically three different businesses into one focused area with everyone concentrating of that one area.
 - c. We have learned how to set goals and objectives on a weekly, monthly, yearly, and long term basis.
 - d. We know how our business stands on a weekly basis concerning cash flow and profitability.
 - e. Our sales are more disciplined - concentrating on jobs that are more profitable and in our line of what we do best. Our backlog of committed sales remains high and the prospects of "good" jobs keeps growing.
 - f. Our last fiscal year didn't start out too promising but we ended with a nice profit and were able to give ourselves and our employees a year end bonus. In fact we were looking for ways to reduce our tax liability.
 - g. Our productivity has increased because of:
 - (1) Monthly production goals
 - (2) Employee feedback
 - (3) Employee training
 - (4) Improved working area and cleanliness



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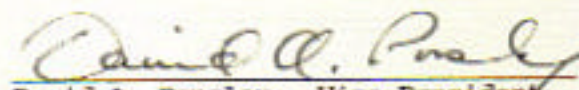
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We chose Bangs & Company because of their knowledge and expertise with small businesses and particularly with our unique industry.

Our company is doing very well and in fact improving greatly in spite of this recessionary state of our economy and we look forward to our continued relationship with Bangs & Company.


Robert L. Fonsler, Jr. President


David A. Fonsler Vice President



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