



ROHNERT PARK MACHINE & SUPPLY

April 2, 1991

Thomas Brown CPA
852 Reichert Avenue
Novato, CA 94945

Dear Tom:

This letter is to thank you for referring Larry Bangs to us as a business consultant.

In the six months that Larry has been working with RPM Machine & Supply, we have really been able to focus on what it is that we do best and enhance on that.

Since working with Larry and getting the shop into order, we have increased our sales by 30 percent and our income has increased at least the same, which in the long run means profits to the company. We have also hired a customer service representative and a new machinist to handle the increase in business.

We are getting all of our bills paid and I know that all of this is a product of our working with Larry.

As you know things were disorganized and scattered so production was down. We now have order and as you can see by our financial statement, things are really turning around for RPM.

We are looking forward to a 40-50 percent increase in business in 1991 and we want to thank you again for referring Larry to us.

Sincerely,

A handwritten signature in cursive script that reads 'Fran & Brad Reich'. The ink is dark and the signature is fluid and legible.

Fran & Brad Reich
RPM Machine & Supply
Owners